

UNITED STATES DISTRICT COURT
DISTRICT OF MARYLAND

CHAMBERS OF
SUSAN K. GAUVEY
U.S. MAGISTRATE JUDGE

101 WEST LOMBARD STREET
BALTIMORE, MARYLAND 21201
MDD_skgchambers@mdd.uscourts.gov

February 7, 2025

TO ALL COUNSEL OF RECORD:

Re: David John Boshea v. Compass Marketing, Inc.
Civil Case No. ELH-21-309

Dear Counsel:

Please be advised that a settlement conference in the above-captioned case has been scheduled for **Tuesday, March 11, 2025**, at **10:00 a.m.**, to be held by **ZOOM**.

It is essential that the parties, or in the case of a corporation or partnership, an officer or other representative with complete authority to enter into a binding settlement, be present. A person with complete authority is someone who has the experience and judgment to exercise that authority *without having to consult with anyone who is not in attendance at the settlement conference*.¹ I understand that due to the recent death of Mr. Boshea, plaintiff's counsel is taking immediate steps to substitute the Estate as plaintiff and to arrange for the appointment of a Personal Representative who can speak for the Estate in the mediation. Hopefully this can occur before the March deadlines for letter submission and demand and the actual mediation. **Please provide the name and title of the individuals who will be attending the conference.** Attendance by the attorney for a party is not sufficient. See Local Rule 607.3. Please also be advised that the conference may take the entire day.

No later than **March 3, 2025**, I would like to receive from

¹This requirement will only be waived upon a showing of exceptional circumstances. If counsel believes that such circumstances exist, a letter detailing why this Court should excuse the representative from personal attendance should be electronically filed for my consideration at least two weeks before the scheduled settlement conference or immediately upon learning of the extenuating circumstance(s), whichever event is sooner.

each party a short letter candidly setting forth the following:

1. Facts you believe you can prove at trial;
2. The major weaknesses in each side's case, both factual and legal;
3. An evaluation of the maximum and minimum damage awards you believe likely, IF the pending claim(s) should be found to be meritorious;
4. The history of any settlement negotiations to date; and
5. Estimate of both past and future attorney's fees.

Additionally, each side should lay out all possible verdicts with dollar recovery of the new trial and send the updated expert reports for each side. And if depositions are taken of the experts, please address in your mediation letter, any especially important testimony.

The letters may be submitted ex parte and will be solely for my use in preparing for the settlement conference.

The letters should be limited to **five (5) pages** unless permission of the Court is received. As mediating judge, I certainly want to understand the key points of your case, but voluminous submissions are not always necessary and helpful in my preparation for the mediation.

I also will review select pleadings in the court file. Additionally, if you want me to review any case authorities that you believe are critical to your evaluation of the case, please identify. If you want me to review any exhibits or deposition excerpts, please attach a copy to your letter.²

Since settlement conferences are often more productive if the parties have previously exchanged demands and offers and have made

² Please note that the American Bar Association Standing Committee on Ethics and Professional Responsibility has issued a Formal Opinion (No. 93-370) that precludes a lawyer, ABSENT INFORMED CLIENT CONSENT, from revealing to a judge the limits of the lawyer's settlement authority or the lawyer's advice to the client regarding settlement. The opinion does not preclude a judge, in seeking to facilitate a settlement, from inquiring into those matters. Therefore, please discuss these items with your client before appearing for the settlement conference.

a good faith effort to settle the case on their own, I require that the plaintiff submit a written itemization of damages and a settlement demand to the defendant on **March 3, 2025**, with a copy to the Court, and the defendant shall submit a written offer to the plaintiff and any alternate itemization of damages on **March 6, 2025**, again with a copy to the Court. Thereafter, the parties should continue to engage in negotiations.

Failure to comply without justification may result in the imposition of sanctions.

For your information, at the outset of the conference, I sometimes ask each party to give a brief (five minute) overview of the trial: expected witnesses and documentary evidence, any crucial evidentiary issues, and any controversial jury instructions.

If counsel believes that a telephone conference prior to the **March 11** ZOOM conference would be advisable to make the settlement conference more productive, please contact Bonnie Jacobs to make arrangements at Bonnie.Jacobs@mdd.uscourts.gov and/or 410-962-3277.

The settlement conference process will be confidential, and disclosure of confidential dispute resolution communications is prohibited. See 28 U.S.C. ' 652(d); Local Rule 607.4.

Notwithstanding the informal nature of this letter, it is an Order of the Court, and the Clerk is directed to docket it as such.

I look forward to seeing you on **March 11th**.

Sincerely yours,

/s/

Susan K. Gauvey
United States Magistrate Judge

cc: Honorable Ellen L. Hollander
Court and Chambers File